

**Scouts Canada
NB Council – Group Info Package**

**Fee Schedule 2004-05
Fundraising Backgrounder
Registration Information**

Fee Schedule 2004-05

The registration fees for 2004-05 remain the same as last year. In order to introduce more stabilized funding to the Council, we have introduced a youth fundraising fee. Please refer to the Fundraising Backgrounder for more details.

Please refer to the attached Fee Schedule for details

Note the inclusion of an additional category “Late-year fee ”. This applies to youth and adult members joining after April 15, 2005.

Fundraising Backgrounder

As noted above, in order to keep our base fee structure the same as last year, we need to stabilize our Council funding. In the past, NB Council shared in the profit from the recognized fundraisers. However, many groups have refused to participate in the Scouts Canada accredited popcorn or hot chocolate fundraising campaigns opting instead to hold their own fundraisers. This means that a relatively small number of groups were contributing to the overall well being of our Council and the Scouts Canada organization while other groups were not doing their share.

This year, we have opted to go a different route. We have set a youth fundraising fee that will be assessed to groups and due by March 31, 2005. This fee will be offset by the elimination of the Council portion of the profit from Scouts Canada Trail’s End Popcorn and Scouts Canada Hot Chocolate campaigns. As shown on the attached Popcorn Sales Comparison, groups that participate in the popcorn campaign can expect a net increase in profits under the new arrangement.

2003-2004 Popcorn Sales Analysis from a group of 20 youth

Product	Selling Price	Units Sold	Group Profit	Total Group Profit
Popping Corn Tin	\$ 8.00	12	\$ 2.50	\$ 30.00
15-Pack Microwave Butter	\$15.00	54	\$ 5.25	\$283.50
15-Pack Microwave Light	\$15.00	30	\$ 5.25	\$157.50
Caramel Corn	\$20.00	24	\$ 5.50	\$132.00

Chocolate Crunch	\$20.00	18	\$ 5.50	\$ 99.00
Three-Way Tin	\$45.00	4	\$13.00	\$ 52.00
Total Group Sales Profit				\$754.00

Same group of 20 youth selling the same amount of popcorn under the proposed 2004-2005 Budget

Product	Selling Price	Units Sold	Group Profit	Total Group Profit
Popping Corn Tin	\$ 8.00	12	\$ 4.75	\$ 57.00
15-Pack Microwave Butter	\$15.00	54	\$ 9.45	\$510.30
15-Pack Microwave Light	\$15.00	30	\$ 9.45	\$283.50
Caramel Corn	\$20.00	24	\$11.50	\$276.00
Chocolate Crunch	\$20.00	18	\$11.50	\$207.00
Three-Way Tin	\$45.00	4	\$23.80	\$ 95.20
Total Sales Profit				\$1,429.00
Less: Assessment				\$ 500.00
Net Group Profit				\$ 929.00

Additionally, groups will retain all of the profits from other Scouts Canada fundraisers such as Hot Chocolate and Scoutrees (less 15% for the Scout Brotherhood Fund). Group profits from Hot Chocolate will go from \$2.00 to \$3.00 on a \$6.00 sale per box of Hot Chocolate.